

RESOLUTION NO. 2026-03-1265R

CITY OF TONTITOWN, WASHINGTON COUNTY, ARKANSAS

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A CONTRACT WITH SCHULTE SUPPLY FOR THE PURCHASE OF CELLULAR METER EQUIPMENT FOR THE CITY OF TONTITOWN, ARKANSAS.

WHEREAS, the City of Tontitown Water Department utilizes meter infrastructure necessary for accurate water usage monitoring and billing; and

WHEREAS, the City desires to purchase cellular meter equipment to improve meter reading efficiency, accuracy, and system reliability; and

WHEREAS, Schulte Supply has provided pricing for cellular meter equipment; and

WHEREAS, the proposed contract establishes fixed pricing for equipment purchases but does not require a minimum purchase commitment by the City; and

WHEREAS, entering into this agreement is in the best interest of the City to secure competitive pricing while maintaining purchasing flexibility.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Tontitown, Arkansas as follows:

Section 1. The Mayor is hereby authorized to enter into a contract with Schulte Supply for the purchase of cellular meter equipment, with said contract locking in agreed pricing terms and not requiring a minimum purchase quantity.

Section 2. Purchases under this agreement shall be made as needed and in accordance with budgeted funds and applicable procurement laws.

PASSED AND APPROVED on this 17th day of March 2026

APPROVED:


Angela Russell, Mayor



ATTEST:

Rhonda Ardemagni

Rhonda Ardemagni, City Clerk-Treasurer
(SEAL)

SPONSORSHIP AND LEGISLATIVE HISTORY

Sponsor (Initiated By): Angela Russell

Motion to Introduce Made By: Misty Piazza

Seconded By: Larry Ardemagni

Adopted / Passed:

Vote: Ayes 6 Nays ___ Abstain ___ Absent ___

This requirement is in addition to, and does not supersede, any authentication, attestations, or signature requirements imposed by state law or other provisions of the Tontitown Municipal Code.



Schulte Supply-Neptune AMI CELLULAR METER SUPPLY AGREEMENT

1. Parties

This Agreement is entered into by and between:

Utility: _____
Address: _____

and

Distributor: Schulte Supply

T P White Drive

Jacksonville, Arkansas 72076

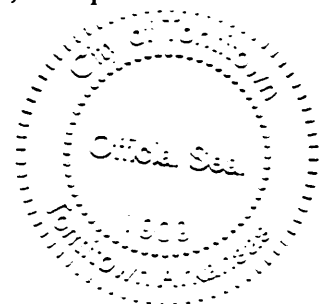
2. Scope of Agreement

This Agreement covers the supply of Advanced Metering Infrastructure (AMI) cellular water meters, retrofit technologies, reading equipment, pressure monitoring devices, and related software and services to support system modernization and/or full AMI deployment.

This Agreement is intended to provide flexible procurement options allowing the Utility to deploy AMI technology in phases or as a full system replacement.

3. Meter Technology & System Options

Meters and system components supplied under this Agreement may consist of any combination of the following options, as selected by the Utility. The Utility may choose one option, multiple options, or any combination thereof.



Option A

T-10 Mechanical Water Meters with Cellular AMI Endpoints

Option B

Mach 10 Ultrasonic Water Meters with Integrated Cellular AMI Technology

Option C

Retrofit of Existing Meters with Cellular AMI Radios

- Cellular endpoints connected to existing compatible registers
- Utilization of approved connectors and adapters
- No full meter replacement required

Option D

Mach 10 Ultrasonic Technology with Pressure Sensor and RF Backup Reading Equipment

- Ultrasonic Mach 10 meters with integrated Cellular AMI Technology with Pressure add on.
- RF backup reading capability (Belt Clip)

Tontitown may purchase from any one of the four options above or mix and match technologies based on operational, financial, and deployment preferences.

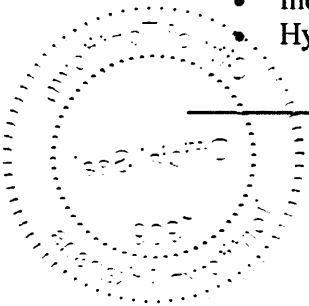
4. Quantities

Quantities shall be determined by the Utility based on project scope and deployment strategy. This Agreement allows for flexible procurement and does not require a fixed quantity commitment unless defined by a specific purchase order or blanket purchase agreement.

5. Procurement Structure

The Utility may elect to procure equipment and services through any of the following methods:

- One-time full system purchase
 - Phased purchases over time
 - Blanket Purchase Order (PO) structure
 - Incremental deployment
 - Hybrid deployment using multiple technology options
-



6. Pricing and Term

- Pricing contained in the attached quotes shall remain **valid for one (1) year** from the effective date of this Agreement.
 - After year one, pricing may escalate at a rate **not to exceed 5% annually** for:
 - Year Two
 - Year Three
-

7. Software and Platform Fees

- **Year One Software Fees:**
All AMI software, hosting, and platform fees are **waived for Year One.**
 - **Year Two and Year Three Software Fees:**
Software and platform pricing shall transition to **standard contract software pricing** in effect at that time.
-

8. Invoicing and Payment Terms

Materials

- Invoicing shall occur **at the time of material delivery.**
- Payment terms: **Net 30** from invoice date.

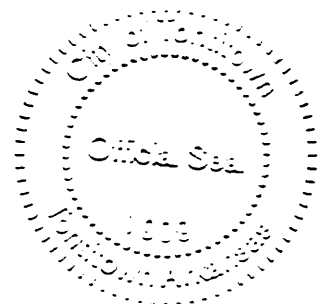
Software and Services

- Software, hosting, and subscription services shall be invoiced **once the AMI software environment is live and active.**
 - Billing shall begin from the official system go-live date.
-

9. Flexibility of Deployment

This Agreement is structured to allow the Utility full flexibility to:

- Change technologies over time
- Migrate between meter types
- Transition from retrofit to full meter replacement
- Adjust deployment strategy without requiring contract restructuring



10. Term of Agreement

This Agreement shall remain in effect unless terminated or amended by written agreement of both parties.

11. Amendments

Any modifications to this Agreement must be made in writing and signed by both parties.

Authorized Signatures

Utility Representative: _____

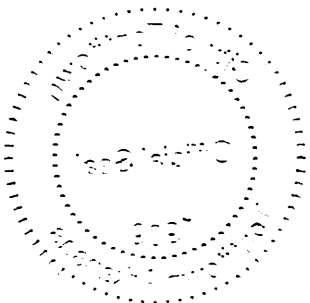
Title: _____

Date: _____

Schulte Supply Representative: _____

Title: _____

Date: _____



Option A

T-10 Mechanical Water Meters with Cellular AMI Endpoints



Schulte Supply, Inc.
150 Neptune Ct
St. Peters MO 63376
636-387-5353 Fax 636-387-5383

Quotation

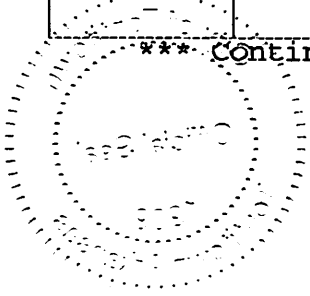
QUOTE DATE	QUOTE NUMBER
12/15/25	S1238366
ORDER TO:	
Schulte Supply, Inc. 150 Neptune Ct St. Peters MO 63376 636-387-5353 Fax 636-387-5383	
PAGE NO	1

QUOTE TO: Fax
 City of Tontitown AR
 P O Box 305
 TONTITOWN, AR 72770

SHIP TO:
 City of Tontitown AR
 James Clark
 235 East Henri De Tonti Blvd
 SPRINGDALE, AR 72762

CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	RELEASE NUMBER	SALESPERSON	
18047	ProCoder Cellular / To		Parker McDaniel	
ORDER	SHIP VIA	TERMS	BIT DATE	FREIGHT ALLOWED
James Shepherd	FREE DELIVERY	NET 30 DAYS	12/15/25	Yes
ORDER QTY	PART NO	DESCRIPTION	Ext. Price	Ext. Price
2878ea	64450	^13980-804 Neptune 360 SAAS Platform Multi-Carrier Cellular Annual Subscription For 2501-5000 Services *The above - referenced software will be provided at no charge for the first year. **Beginning in year 2, the subscription cost will be \$11.97 per service, per year. ** Nonstock item-Not Returnable **	0.000	0.00
1ea	54874	^14099-001 (old 13980-001) Neptune 360 One-Time Set Up Fee ** Nonstock item-Not Returnable **	0.000	0.00
1ea	54531	^14099-304 Neptune MY360 Portal Annul Subscription. Connect Endpoints 2,501-5,000 *The above referenced software will be provided at no charge for the first year. **Begining in year 2, the subscription will be a flat rate of \$5600.00 yearly.	0.000	0.00
1ea	57691	14099-203 Neptune My360 Set-up Fee	0.000	0.00
1ea	7145	Neptune System On-site Training, Validation, Initial Setup, Contining Support, etc.	3495.000	3495.00

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Schulte Supply, Inc.
150 Neptune Ct
St. Peters MO 63376
636-387-5353 Fax 636-387-5383

Quotation

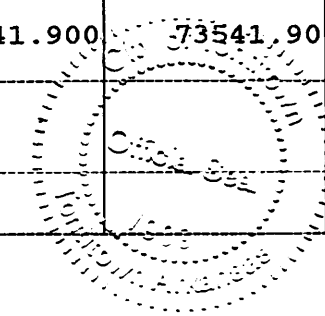
QUOTE DATE	QUOTE NUMBER
12/15/25	S1238366
ORDER TO:	PAGE NO.
Schulte Supply, Inc. 150 Neptune Ct St. Peters MO 63376 636-387-5353 Fax 636-387-5383	2

QUOTE TO: Fax
 City of Tontitown AR
 P O Box 305
 TONTITOWN, AR 72770

SHIP TO:
 City of Tontitown AR
 James Clark
 235 East Henri De Tonti Blvd
 SPRINGDALE, AR 72762

CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	RELEASE NUMBER	SALESPERSON	
18047	ProCoder Cellular / To		Parker McDaniel	
WRITER	SHIP VIA	TERMS	REQ. DATE	FREIGHT ALLOWED
James Shepherd	FREE DELIVERY	NET 30 DAYS	12/15/25	Yes
ORDER QTY	PART NO	DESCRIPTION	NET PR	EXT PR
1ea	55503	Any update to your existing Billing Software File is your responsibility.	0.000	0.00
2697ea	64126	ED2B31RPNG11SG116 5/8" x 3/4" Neptune Trident 10 ProCoder Water Meter with Integrated R900i Multi-Carrier Cellular Radio Register in Gallons for Pit Applications with 6' Standard Antenna	229.950	620175.15
139ea	65520	ED2F11RPNG11SG116 1" Neptune T10 ProCoder Water Meter with Integrated R900i Multi-Carrier Cellular radio Register in gallons for pit applications with 6' standard antenna	329.950	45863.05
42ea	62831	** Nonstock item-Not Returnable ** EU2F1G1SG107 2" x 10" Neptune Mach 10 Water Meter with Gallon Register with 6' Wire and Quick Lock Connector	624.950	26247.90
42ea	65521	15374-340 R900 Cellular Endpoint (Multi-Carrier) Pit with Internal Antenna 6' Neptune Quick Lock Connector	109.950	4617.90
1ea	41876	** Nonstock item-Not Returnable ** ESTIMATED TAX	73541.900	73541.90

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Schulte Supply, Inc.
150 Neptune Ct
St. Peters MO 63376
636-387-5353 Fax 636-387-5383

Quotation

QUOTE DATE		QUOTE NUMBER	
12/15/25		S1238366	
ORDER TO:			PAGE NO.
Schulte Supply, Inc. 150 Neptune Ct St. Peters MO 63376 636-387-5353 Fax 636-387-5383			3

QUOTE TO: Fax
 City of Tontitown AR
 P O Box 305
 TONTITOWN, AR 72770

SHIP TO:
 City of Tontitown AR
 James Clark
 235 East Henri De Tonti Blvd
 SPRINGDALE, AR 72762

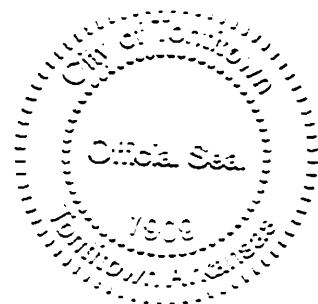
CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	RELEASE NUMBER	SALESPERSON	
18047	ProCoder Cellular / To		Parker McDaniel	
WRITER	SHIP VIA	TERMS	REQ DATE	FREIGHT ALLOWED
James Shepherd	FREE DELIVERY	NET 30 DAYS	12/15/25	Yes
ORDER QTY	PART NO	DESCRIPTION	Net Pct	Exc Pct
		TAXES NOT INCLUDED		
			Subtotal	773940.90
			S&H CHGS	0.00
			Amount Due	773940.90

This is a Quotation.

Prices are subject to change without notice.
 Applicable taxes extra.

Option B

Mach 10 Ultrasonic Water Meters with Integrated Cellular AMI Technology



Schulte Supply, Inc.
 150 Neptune Ct
 St. Peters MO 63376
 636-387-5353 Fax 636-387-5383

Quotation

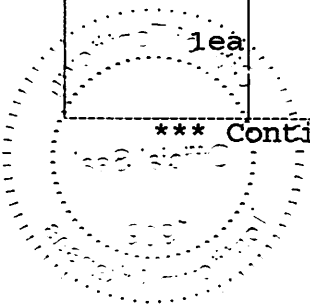
QUOTE DATE	QUOTE NUMBER
12/15/25	S1238373
ORDER TO: Schulte Supply, Inc. 150 Neptune Ct St. Peters MO 63376 636-387-5353 Fax 636-387-5383	PAGE NO 1

QUOTE TO: Fax
 City of Tontitown AR
 P O Box 305
 TONTITOWN, AR 72770

SHIP TO:
 City of Tontitown AR
 James Clark
 235 East Henri De Tonti Blvd
 SPRINGDALE, AR 72762

CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	RELEASE NUMBER	SALESPERSON	
18047	Mach 10 Cellular / Ton		Parker McDaniel	
ORDER	SHIP VIA	TERMS	REQ DATE	FREIGHT ALLOWED
James Shepherd	FREE DELIVERY	NET 30 DAYS	12/15/25	Yes
ORDER QTY	PART NO	DESCRIPTION	NET PRC	EXT PRC
2878ea	64450	^13980-804 Neptune 360 SAAS Platform Multi-Carrier Cellular Annual Subscription For 2501-5000 Services *The above - referenced software will be provided at no charge for the first year. **Beginning in year 2, the subscription cost will be \$11.97 per service, per year. ** Nonstock item-Not Returnable **	0.000	0.00
1ea	54874	^14099-001 (old 13980-001) Neptune 360 One-Time Set Up Fee ** Nonstock item-Not Returnable **	0.000	0.00
1ea	54531	^14099-304 Neptune MY360 Portal Annul Subscription. Connect Endpoints 2,501-5,000 *The above referenced software will be provided at no charge for the first year. **Begining in year 2, the subscription will be a flat rate of \$5600.00 yearly.	0.000	0.00
1ea	57691	14099-203 Neptune My360 Set-up Fee	0.000	0.00
1ea	7145	Neptune System On-site Training, Validation, Initial Setup, Contining Support, etc.	3495.000	3495.00

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Schulte Supply, Inc.
150 Neptune Ct
St. Peters MO 63376
636-387-5353 Fax 636-387-5383

Quotation

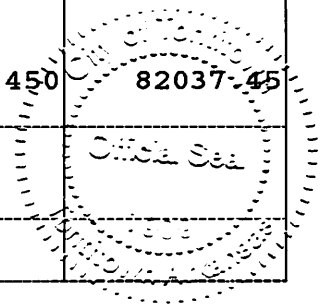
QUOTE DATE	QUOTE NUMBER
12/15/25	S1238373
ORDER TO: Schulte Supply, Inc. 150 Neptune Ct St. Peters MO 63376 636-387-5353 Fax 636-387-5383	PAGE NO. 2

QUOTE TO: Fax
 City of Tontitown AR
 P O Box 305
 TONTITOWN, AR 72770

SHIP TO:
 City of Tontitown AR
 James Clark
 235 East Henri De Tonti Blvd
 SPRINGDALE, AR 72762

CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	RELEASE NUMBER	SALESLEADER	
18047	Mach 10 Cellular / Ton		Parker McDaniel	
WRITER	SHIP VIA	TERMS	REQ DATE	FREIGHT ALLOWED
James Shepherd	FREE DELIVERY	NET 30 DAYS	12/15/25	Yes
ORDER QTY	PART NO	DESCRIPTION	NET PRC	EXT PRC
1ea	55503	Any update to your existing Billing Software File is your responsibility.	0.000	0.00
2697ea	63698	EU1B9G1B1ASG116 Neptune 5/8" x 3/4" Mach 10 2.0 Ultrasonic Water Meter Multi-Carrier Cellular Integrated R900I Radio Read Register Gallon Pit Application With 6' Standard Antenna	259.950	701085.15
139ea	64909	EU1F9G1B1ASG116 1" Neptune MACH 10 Ultrasonic Water Meter with Multi-Carrier Cellular Integrated R900i Radio Register in Gallons for Pit Applications With 6' Standard Antenna	329.950	45863.05
42ea	62831	** Nonstock item-Not Returnable ** EU2F1G1SG107 2" x 10" Neptune Mach 10 Water Meter with Gallon Register with 6' Wire and Quick Lock Connector	624.950	26247.90
42ea	65521	15374-340 R900 Cellular Endpoint (Multi-Carrier) Pit with Internal Antenna 6' Neptune Quick Lock Connector	109.950	4617.90
1ea	41876	** Nonstock item-Not Returnable ** ESTIMATED TAX	82037.450	82037.45

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Schulte Supply, Inc.
150 Neptune Ct
St. Peters MO 63376
636-387-5353 Fax 636-387-5383

Quotation

QUOTE DATE	QUOTE NUMBER
12/15/25	S1238373
ORDER TO: Schulte Supply, Inc. 150 Neptune Ct St. Peters MO 63376 636-387-5353 Fax 636-387-5383	PAGE NO 3

QUOTE TO: Fax
 City of Tontitown AR
 P O Box 305
 TONTITOWN, AR 72770

SHIP TO:
 City of Tontitown AR
 James Clark
 235 East Henri De Tonti Blvd
 SPRINGDALE, AR 72762

CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	RELEASE NUMBER	SALESPERSON	
18047	Mach 10 Cellular / Ton		Parker McDaniel	
WRITER	SHIP VIA	TERMS	REQ DATE	FREIGHT ALLOWED
James Shepherd	FREE DELIVERY	NET 30 DAYS	12/15/25	Yes
ORDER QTY	PART NO	DESCRIPTION	Net Pct	Ext Pct
		TAXES NOT INCLUDED		
			Subtotal	863346.45
			S&H CHGS	0.00
			Amount Due	863346.45

This is a Quotation.

Prices are subject to change without notice.
 Applicable taxes extra.

Option C

Retrofit of Existing Meters with Cellular AMI Radios



Schulte Supply, Inc.
 150 Neptune Ct
 St. Peters MO 63376
 636-387-5353 Fax 636-387-5383

Quotation

QUOTE DATE	QUOTE NUMBER
12/15/25	S1238364
ORDER TO: Schulte Supply, Inc. 150 Neptune Ct St. Peters MO 63376 636-387-5353 Fax 636-387-5383	PAGE NO. 1

QUOTE TO: Fax
 City of Tontitown AR
 P O Box 305
 TONTITOWN, AR 72770

SHIP TO:
 City of Tontitown AR
 James Clark
 235 East Henri De Tonti Blvd
 SPRINGDALE, AR 72762

CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	RELEASE NUMBER	SALESPERSON	
18047	Retro-fit Cellular / T		Parker McDaniel	
WRITER	SHIP VIA	TERMS	REQ. DATE	FREIGHT ALLOWED
James Shepherd	FREE DELIVERY	NET 30 DAYS	12/15/25	Yes
ORDER QTY	PART NO	DESCRIPTION	NET PRC	EXT PRC
2878ea	64450	^13980-804 Neptune 360 SAAS Platform Multi-Carrier Cellular Annual Subscription For 2501-5000 Services *The above - referenced software will be provided at no charge for the first year. **Beginning in year 2, the subscription cost will be \$11.97 per service, per year. ** Nonstock item-Not Returnable **	0.000	0.00
1ea	54874	^14099-001 (old 13980-001) Neptune 360 One-Time Set Up Fee ** Nonstock item-Not Returnable **	0.000	0.00
1ea	54531	^14099-304 Neptune MY360 Portal Annul Subscription. Connect Endpoints 2,501-5,000 *The above referenced software will be provided at no charge for the first year. **Begining in year 2, the subscription will be a flat rate of \$5600.00 yearly.	0.000	0.00
1ea	57691	14099-203 Neptune My360 Set-up Fee	0.000	0.00
1ea	7145	Neptune System On-site Training, Validation, Initial Setup, Contining Support, etc.	3495.000	3495.00
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Schulte Supply, Inc.
150 Neptune Ct
St. Peters MO 63376
636-387-5353 Fax 636-387-5383

Quotation

QUOTE DATE	QUOTE NUMBER
12/15/25	S1238364
ORDER TO: Schulte Supply, Inc. 150 Neptune Ct St. Peters MO 63376 636-387-5353 Fax 636-387-5383	PAGE NO. 2

QUOTE TO: Fax
 City of Tontitown AR
 P O Box 305
 TONTITOWN, AR 72770

SHIP TO:
 City of Tontitown AR
 James Clark
 235 East Henri De Tonti Blvd
 SPRINGDALE, AR 72762

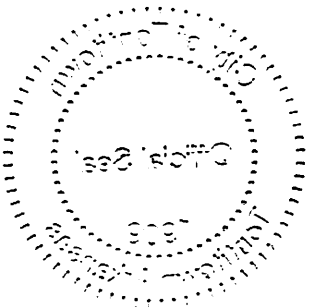
CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	RELEASE NUMBER	SALESPERSON	
18047	Retro-fit Cellular / T		Parker McDaniel	
WRITER	SHIP VIA	TERMS	REQ DATE	FREIGHT ALLOWED
James Shepherd	FREE DELIVERY	NET 30 DAYS	12/15/25	Yes
ORDER QTY	PART NO	DESCRIPTION	Net Prc	Ext Prc
1ea	55503	Any update to your existing Billing Software File is your responsibility.	0.000	0.00
2878ea	65522	15371-600 R900 Cellular Endpoint (Multi-Carrier) Pit 6' Nicor Wire with 2' Standard Antenna ** Nonstock item-Not Returnable **	149.950	431556.10
1ea	41876	ESTIMATED TAX ** Nonstock item-Not Returnable ** TAXES NOT INCLUDED	45680.370	45680.37
Subtotal			480731.47	
S&H CHGS			0.00	
Amount Due			480731.47	

This is a Quotation.

Prices are subject to change without notice.
 Applicable taxes extra.

Option D

Mach 10 Ultrasonic Technology with Pressure Sensor and RF Backup Reading Equipment



Schulte Supply, Inc.
150 Neptune Ct
St. Peters MO 63376
636-387-5353 Fax 636-387-5383

Quotation

QUOTE DATE	QUOTE NUMBER
12/15/25	S1238374
ORDER TO: Schulte Supply, Inc. 150 Neptune Ct St. Peters MO 63376 636-387-5353 Fax 636-387-5383	PAGE NO 1

QUOTE TO: Fax
 City of Tontitown AR
 P O Box 305
 TONTITOWN, AR 72770

SHIP TO:
 City of Tontitown AR
 James Clark
 235 East Henri De Tonti Blvd
 SPRINGDALE, AR 72762

CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	RELEASE NUMBER	SALESPERSON	
18047	Pressure/ Beltclip Ton		Parker McDaniel	
BUYER	SHIP VIA	TERMS	REQ DATE	FREIGHT ALLOWED
James Shepherd	FREE DELIVERY	NET 30 DAYS	01/18/26	Yes
ORDER QTY	PART NO	DESCRIPTION	NET PRG	EXT PRG
1ea	64448	EU1B9G1B2ASG116 Neptune 5/8" x 3/4" Mach 10 2.0 Ultrasonic Water Meter Multi-Carrier Cellular Integrated R900I Radio Read Register Gallon with Pressure Pit Application With 6' Standard Antenna	319.950	319.95
1ea	65381	EU1F9G1B2ASG116 1" Mach 10 2.0 Ultrasonic Water Meter Multi-Carrier Cellular Integrated R900i Radio Register Gallon with Pressure Pit Application With 6" Standard Antenna	389.950	389.95
1ea	34226	** Nonstock item-Not Returnable ** 13302-100 Old#13253-000 13302-200 Neptune R900 Belt Clip Receiver The Belt Clip works with Android and IOS smart phone or tablet. Neptune R900 Belt Clip Receiver Firmware V3.0 One Year Warranty - Annual Maintenance Contract Current Price is \$720.00. Subject to Change ** Nonstock item-Not Returnable **	5500.000	5500.00
1ea	41876	ESTIMATED TAX ** Nonstock item-Not Returnable ** TAXES NOT INCLUDED	652.040	652.04
Subtotal			6861.94	
S&H CHGS			0.00	
Amount Due			6861.94	

This is a Quotation.

as are subject to change without notice.
 Applicable taxes extra.

