



To: The Honorable Mayor Angela Russell, the Tontitown City Council Members, and the Tontitown Planning Commission

From: Shiloh Properties, LLC

On March 28th the Planning Commission voted 3 to 3 on allowing the conditional use for Copart, it would have taken 1 more vote to pass. It had been stated that Copart was a junk yard and that it was going to be a detriment to the city. Copart had one representative at the meeting, who mainly does construction and was not able to adequately explain the big picture of how Copart would be positive for Tontitown.

Copart is one of the largest online auction companies in the world, with over 200 facilities and over 8600 employees with their world headquarters located in Dallas, Texas. Copart's stock is listed on the NASDAQ stock exchange and is a 34 billion dollar company. **COPART IS NOT A JUNK YARD OR SALVAGE YARD,** they do not allow vehicles to have parts removed or to be worked on at their facilities.

Copart works with all major insurance companies such as State Farm, Progressive, Shelter, Geico and Allstate in providing a service to pickup vehicles that have an insurance claim, store them till the adjustor can come and inspect them, then deliver to a body shop or mechanic shop to



be repaired, or sell them to the highest bidder on their online auction. Most vehicles are at Copart 30-60 days.

Copart has a current NWA facility in Prairie Grove, but as NWA population has grown, they have outgrown that facility. Their business is clean and very well organized as you can see from the aerial photo above of their Prairie Grove facility.

The new 25 acre Tontitown Copart will sit over 800 feet off of highway 412 across the street from Liberty AEP power plant, behind an 8' privacy fence, with landscape trees in front of the fence. Copart chose Tontitown because of it's convenient location to all of NWA with the new 612 bypass. The liberty road second entrance will be used only in the case of an emergency for fire trucks.

Locally Copart NWA sells over 100-300 cars, trucks, boats, trailers, motorhomes, campers, atv's per week, which generates over \$1,000,000+ per week in sales, over \$50,000,000 per year. Copart also sells fleet vehicles, rental cars, RV's, construction equipment, fork lifts, tractors, 4 wheelers, antique cars and trucks.

Individuals and dealers are able to inspect vehicles the day before the online auction and can purchase late model vehicles for about half price, some with previous damage, hail damage and others in need of simple repairs. Having Copart in Tontitown will give Tontitown residents an

advantage to easily inspect vehicles locally and get great deals on late model cars and trucks. Copart also offers a delivery service for a fee that will deliver any vehicle purchased to any location in the US.

Copart will need to hire additional staff from the area to work at the new facility, from customer service people that work in the office handling titles and paperwork, to drivers to deliver and pickup vehicles, to yard workers who take color pictures and videos of every vehicle to post online for buyers to be able to see what they are purchasing.

Copart is a professional company with high standards and policies in place to ensure their business flows smoothly. They have a customer service center with a 1-800 number that is available 5 days a week.

Copart NWA manager, Jeremy Jackson, in Prairie Grove, would be happy to set up an appointment to show the City Council and Planning Commission their current facility.

Weekly, people from out of town will come to the Tontitown Copart to inspect vehicles one day, stay at a hotel that night, purchase the vehicle the next day and deliver to their final destination. While they are in town, they will eat at our restaurants, shop at our convenience stores, buy auto parts from Tontitown O'Reilly's, tires from Southern Tire Mart and Plaza Tire Service and **give our city a much needed increase in sales tax revenue**. The city will also get a percentage of the sales tax revenue from every Tontitown resident that purchases a Copart vehicle when they tag it.

Thank you for your consideration,
Jim Bob Duggar
Shiloh Properties, LLC
479-466-9458

PS. NWA Copart sale is every Wednesday at noon.
Please check out <https://www.copart.com>