



4RE/ V300 Price Quote

Sourcewell Contract #010720-WCH Pricing
(includes current local sales tax rate of 10.75%)

WATCHGUARD REGIONAL SALES MANAGER: Matt Murski
DIRECT: 479-879-4549
E-MAIL: Matt.Murski@MotorolaSolutions.com

WATCHGUARD INSIDE SALES REP: Matthew Warren
DIRECT: 469-525-8666
E-MAIL: Matthew.Warren@MotorolaSolutions.com

SIERRA WIRELESS SALES REP: Rance Best
DIRECT: (405) 921-7395
E-MAIL: RBest@sierrawireless.com

TOTAL PROJECT ESTIMATED AT:
\$132,928.80

**\$0 DOWN, 0% INTEREST, 1ST
PAYMENT JANUARY 2022
\$66,494.40 X 2 PAYMENTS**

ISSUED: 11/17/2020 7:33 PM
EXPIRATION: 12/31/2020 6:00 AM
CUSTOMER: Tontitown Police Department
ATTENTION: Corey Jenison
PHONE: (479) 361-2700
E-MAIL: cjenison@tontitownar.gov

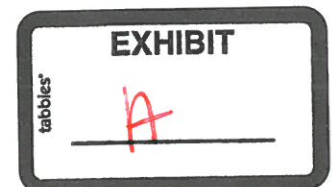
In Car Video and Body Cameras Proposal 4RE/ V300 Cameras and Options

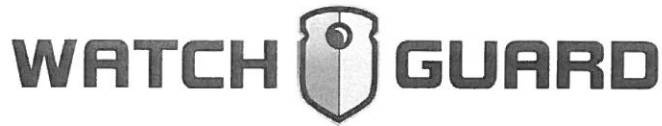
Part Number	Detail	Qty	Direct	Discount	Total Price
VIS-300-BWC-001	V300, Body Worn Camera, 1080P, WiFi/Bluetooth with Removable Battery	4.00	\$995.00	\$0.00	\$3,980.00
VIS-300-VTS-KIT	Transfer Station II Kit, Incl. Power & AC Cables, Label and Docs	2.00	\$1,495.00	\$0.00	\$2,990.00
VIS-300-CHG-001	V300, USB Dock, D300, Desktop Charge/Upload Kit Incl. Power and USB Cables	16.00	\$95.00	\$0.00	\$1,520.00
VIS-300-BAT-RMV	V300, Battery, Removable and Rechargeable, 3.8V, 4180mAh	16.00	\$99.00	\$99.00	\$0.00
4RE-STD-GPS-RV2	V300 and 4RE System Bundle. Includes 4RE Standard DVR Camera System with integrated 200GB automotive grade hard drive, ZSL camera, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket. It will also include the V300 Continuous Use Wearable Camera with 12 hours continuous HD recording, one camera mount, 128 GB of storage, Wi-Fi docking base, Power over Ethernet Smart Switch	12.00	\$5,550.00	\$0.00	\$66,600.00
WAR-300-CAM-NOF	Warranty, V300 3 Year, No-Fault	16.00	\$450.00	\$0.00	\$7,200.00

Evidence Library 5 Web Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-EL50SRV-001	Evidence Library, Web Server Site License Key	1.00	\$1,000.00	\$0.00	\$1,000.00
SFW-4RE-DEV-FEE	3 YEARS Evidence Library, 4RE Annual Device License & Support Fee	36.00	\$195.00	\$0.00	\$7,020.00
SFW-BWC-DEV-FEE	3 YEARS Evidence Library, VISTA/V300 Annual Device License & Support Fee	48.00	\$195.00	\$0.00	\$9,360.00

415 E. Exchange Parkway • Allen, TX • 75002
Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778
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4RE Hardware Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-4RE-CAR-1ST	Warranty, 4RE, In-Car, 1st Year (Months 1-12)	12.00	\$0.00	\$0.00	\$0.00
WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	12.00	\$100.00	\$0.00	\$1,200.00
WAR-4RE-CAR-3RD	Warranty, 4RE, In-Car, 3rd Year (Months 25-36)	12.00	\$200.00	\$0.00	\$2,400.00

Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$580.00	\$0.00	\$580.00
					\$103,850.00

In Car Video System Options

Dual Forward Facing Panoramic and Rotating Cameras

Part Number	Detail	Qty	Direct	Discount	Total Price
CAM-4RE-PAN-NHD	Additional Front Camera, 4RE, HD Panoramic	12.00	\$200.00	\$0.00	\$2,400.00

Cellular Upload from the Vehicle Kits

Part Number	Detail	Qty	Direct	Discount	Total Price
WSWA-1104073	Sierra Wireless Reseller, MP70 Adv Pro, Router Gateway Modem, Cellular, WiFi, LTE, 4 Ethernet ports	12.00	\$719.00	\$0.00	\$8,628.00
WSWA-6001129	Sierra Wireless Reseller, 6in1 Dome Antenna - 2xLTE, GNSS, 3xWiFi, 2.4/5GHz, Bolt Mount, 5m, Black	12.00	\$219.00	\$0.00	\$2,628.00
WSWA-9010318	3 YEARS Sierra Wireless Reseller, AirLink Support - MP/RV devices	12.00	\$288.00	\$288.00	\$0.00
WSWA-2000579	Sierra Wireless Reseller, power AC Adaptor, 12 VDC , desktop MP/RV	1.00	\$20.00	\$0.00	\$20.00

Shipping and Handling

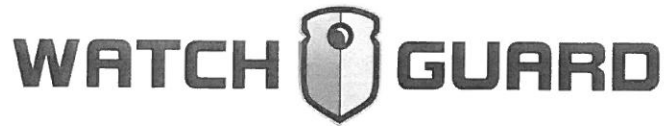
Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$0.00	\$0.00	\$0.00
					\$13,676.00

On Site Deployment and Training

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
SVC-4RE-ONS-400	Tier 1 Onsite Installation. Includes Project Coordination, One Pre-Deployment IT Call, Provisioning of ELC and Azure AD, Install OS and SQL (if Purchased from WatchGuard), Limited EL Client Installations, Limited Cofiguring of 4RE Units, Limited MDC App Installations, Interview Room Configuration, Limited Configuration of Body Worn Cmaeras, Full Testing of WatchGaurd Systems, Installation of Evidence Library, Training of Officer and Admin Staff, Limited Vehicle Install Inspections, Vendor Management, Suppo	1.00	\$5,000.00	\$2,500.00	\$2,500.00
					\$2,500.00

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	Total Estimated Tax, may vary from State to State	\$12,902.80
Configuration Discounts		\$7,540.00
Additional Quote Discount		\$0.00
Total Amount		\$132,928.80

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: _____ DATE: _____