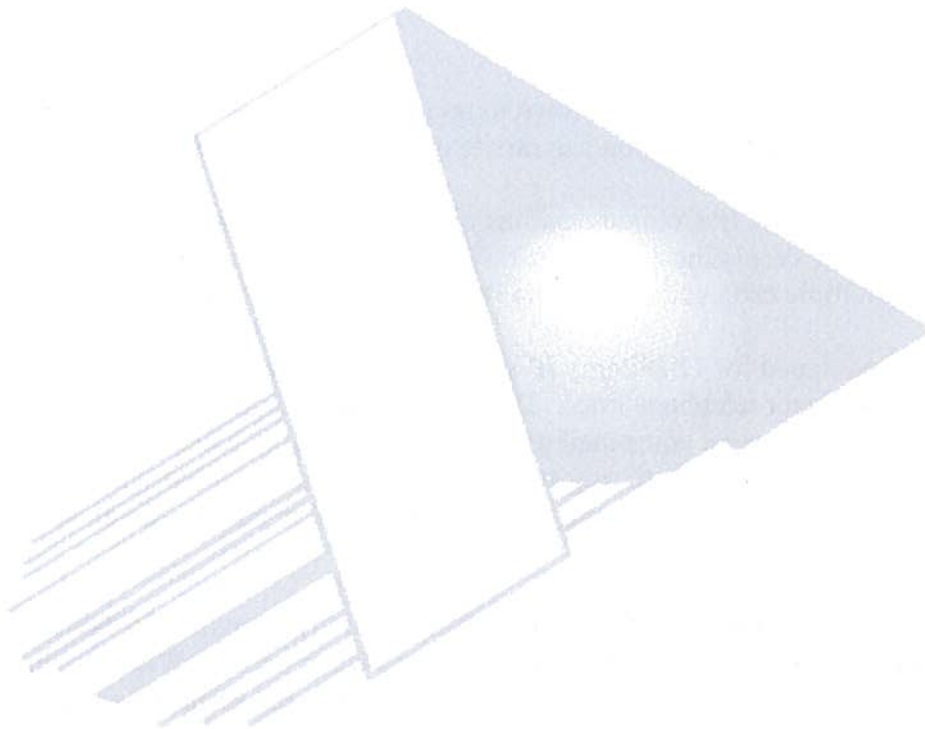


City of Tontitown

IPitomy IP PBX



Presented by

Advanced Telecom Group

3/16/15

**Advanced
Telecom
Group, LLC**

3/16/15

City of Tontitown
James Clark
235 E. Henri de Tonti Blvd.
Tontitown, AR. 72762

Dear James,

I have enclosed 3 options for the City of Tontitown to review. The only difference between these options is the telephone styles you can choose from or you can mix telephone styles as well.

I am recommending the IPitomy IP Communications platform which consists of installing a new IP1200 Voice PBX system. The IP system simply means it connects through the same data networking cable as your PC reducing the need for multiple cables for phone and PC's. All equipment includes a 1 year warranty.

The IPitomy system is equipped for 11 IPitomy IP speaker/display telephones, voice mail. I included an 8-port analog line card to support your telephone lines. This system can support up to 100 users. Includes features such as call forwarding, redial, page, voice mail and auto attendant, Intercom, voice mail to E-mail. We can easily direct the existing telephone lines to ring at any telephone that is desired. The auto attendant can be used to answer calls immediately or can be set to ring first then answer if needed to direct calls to the appropriate destination.

This system is set up to support up to 13 IPitomy telephones initially. If more telephones are needed above 13 you would simply purchase additional licenses and telephones when needed. With IPitomy Communications there is no cost for future software upgrades or license renewals like the competition charges for.

This system would reside at the City Hall building where the data rack is located. It can be mounted in the data rack or sit on a shelf. IPitomy has been around for over 10 years and is a leading provider IP PBX telephone system and now offers SIP Trunks as an alternative to the traditional analog lines. We also have our own paging speakers that also act as a loud ringer and have our own conference phone.

Please let me know what questions you have and I would be happy to meet and answer them or provide a demonstration.

Thank you,
Joe Papczynski
Advanced Telecom Group
479-263-8441
joe@myatg.net

Presentation Agenda

- ◆ Why Advanced Telecommunications Group?
- ◆ IPitomy IP Phone System Pricing Options
- ◆ Norstar Telephone System Options & Pricing
- ◆ References
- ◆ Lease Options Available

Why Advanced Telecom Group?

- ◆ Locally Owned
- ◆ Broad Knowledge of Industry, Voice & Data
- ◆ Firm Belief in Forming Partnerships!
- ◆ Outstanding Service (7x24)
- ◆ Telephone Systems Sales and Service of Digital, VoIP Systems
- ◆ SIP Trunk Provider
- ◆ Maintenance Agreements
- ◆ Cabling, CAT 5e, Fiber Optics, Testing
- ◆ Data Networking, Design & Implementation
- ◆ Managed Services, Management of Local and Long Distance, Data, & Voice Systems
- ◆ Single Point of Contact for all of your Telecommunications Needs

IPitomy Phone System Option 1

Description	QTY	Price	Unit
IP1200 Package including (1) IP1200 IP PBX, (10) IP290 Telephones, licensed for 16 extensions (13 IPitomy, 3 Open), licensed for 16 IPitomy Desktop Call Manager/Queue Manager users. Ready for SIP Trunks.	1	\$ 3,950.00	\$ 3,950.00
IPitomy IP320 Standard User Telephone, 132X 64 Graphic LCD, 2 SIP Accounts, XML Phone Book, Adjustable Stand, Integrated Wall Mount, 12 programmable keys, High Definition Voice, Headset Port, Power Over Ethernet	1	\$ 160.00	\$ 160.00
8 CO line PSTN card	1	\$ 1,350.00	\$ 1,350.00
Power supply for IP290 telephone	11	\$ 264.00	\$ 24.00
Labor, Installation, Training	12	\$ 1,200.00	\$ 100.00
Sub-total		\$ 6,924.00	
Trade-in Nortel Equipment		<u>\$ 450.00</u>	
Total		\$ 6,474.00	

IPitomy IP1200 Configuration

- System includes IPitomy IP1200 Voice Server PBX, Voice Mail & Auto Attendant, 16 Total Licenses, and 11 IP Telephones.
- Equipped for 8 Analog Lines.
- Includes Total of 11-IP290 Speaker Display Telephones.
- Includes Power Supplies for Non PoE Switch.

IPitomy Phone System Option 2

Description	QTY	Price	Unit
IP1200 Package including (1) IP1200 IP PBX, (10) IP320 Telephones, licensed for 16 extensions (13 IPitomy, 3 Open), licensed for 16 IPitomy Desktop Call Manager/Queue Manager users. Ready for SIP Trunks.	1	\$ 4,500.00	\$ 4,500.00
IPitomy IP320 Standard User Telephone, 132X 64 Graphic LCD, 2 SIP Accounts, XML Phone Book, Adjustable Stand, Integrated Wall Mount, 12 programmable keys, High Definition Voice, Headset Port, Power Over Ethernet	1	\$ 195.00	\$ 195.00
8 CO line PSTN card	1	\$ 1,350.00	\$ 1,350.00
Power Supply for IP620, IP410, IP330, IP320	11	\$ 264.00	\$ 24.00
Labor, Installation, Training	12	\$ 1,200.00	\$ 100.00
Sub-total		\$ 7,509.00	
Trade-in Nortel Equipment		<u>\$ 450.00</u>	
Total		\$ 7,059.00	

IPitomy IP1200 Configuration

- System includes IPitomy IP1200 Voice Server PBX, Voice Mail & Auto Attendant, 16 Total Licenses, and 11 IP Telephones.
- Equipped for 8 Analog Lines.
- Includes Total of 11-IP320 Speaker Display Telephones.
- Includes Power Supplies for Non PoE Switch.

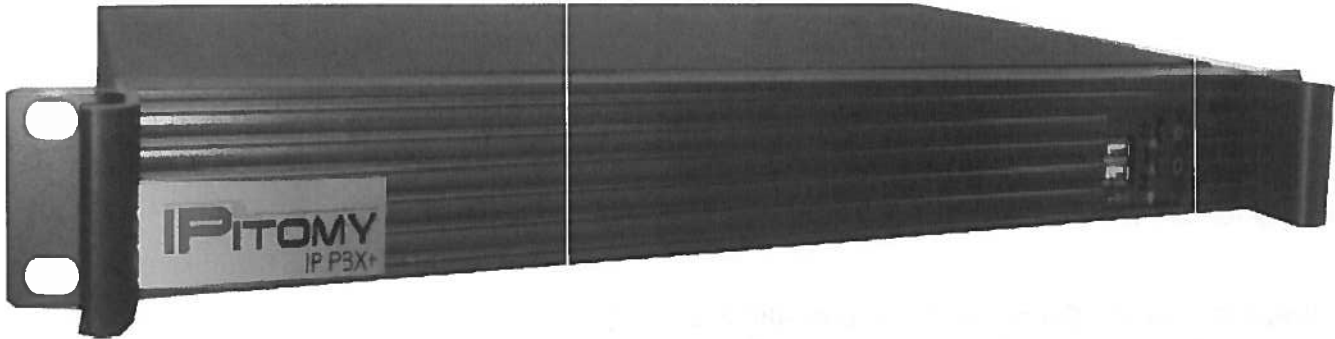
IPitomy Phone System Option 2

Description	QTY	Price	Unit
IP1200 Package including (1) IP1200 IP PBX, (6) 620 Gigabit Telephones, licensed for 16 extensions (13 IPitomy, 3 Open licensed for 16 IPitomy Desktop Call Manager/Queue Manager users. Ready for SIP Trunks.	1	\$ 6,200.00	\$ 6,200.00
IPitomy IP620 BG Gigabit Executive Telephone, 480 X 272 HD Color LCD, 8 SIP Accounts, XML Phone Book - Enterprise Phone Book -Personal Phone Book, Adjustable Stand, Integrated Wall Mount, Upload Screen Pictures, High Definition Voice, Headset Port, 6 Expansion Modules up to 192 keys, Power Over Ethernet	1	\$ 310.00	\$ 310.00
8 CO line PSTN card	1	\$ 1,350.00	\$ 1,350.00
Power Supply for IP620, IP410,IP330, IP320	11	\$ 264.00	\$ 24.00
Labor, Installation, Training	12	\$ 1,200.00	\$ 100.00
Sub-total		\$ 9,324.00	
Trade-in Nortel Equipment		<u>\$ 450.00</u>	
Total		\$ 8,874.00	

IPitomy IP1200 Configuration

- System includes IPitomy IP1200 Voice Server PBX, Voice Mail & Auto Attendant, 16 Total Licenses, and 11 IP Telephones.
- Equipped for 8 Analog Lines.
- Includes Total of 11-IP620BG Gigabit Speaker Display Telephones.
- Includes Power Supplies for Non PoE Switch.

IPitomy IP1200 Server



The IPitomy IP1200 is a powerful business communications platform. It is a pure IP PBX designed with exceptional unified communications performance for businesses up to 100 users. The system is compatible with analog lines and T1 /PRI lines for traditional Public Switched Telephone Network (PSTN) connectivity. In addition to traditional telephone lines, the IPitomy IP1200 can use VoIP service providers, replacing traditional PSTN lines with a broadband connection.

The Perfect Office Solution

IP1200 handles all of your communications requirements in the office. The IP1200 can be configured in any way that best suits your telecommunications needs. Easy connection to VoIP over your existing data connection or easy connection to PSTN lines using add on cards and IPitomy gateways. If your network requires a fast moving T1 line, we have it. T1 cards can support standard T1 technology and also PRI's. The IPitomy IP1200 can also support dual port T1 cards. With this state of the art system the possibilities are endless. The IP1200's long list of features, exceptional reliability record and pure IP technology are the perfect combination for businesses that want unified communications advantages and investment protection.

IPitomy IP290 Speakerphone



IP290

- 128 X 64 Graphic LCD
- 4 Soft Keys
- 2 SIP Accounts
- XML Phone Book
- Two Position Stand
- High Definition Voice
- Headset Port
- Power Over Ethernet

IPitomy IP320 Speakerphone



IP320

- 132X 64 Graphic LCD
- 2 SIP Accounts
- XML Phone Book
- Adjustable Stand
- Integrated Wall Mount
- 12 programmable keys

**Advanced
Telecom
Group, LLC
IPitomy IP620 Gigabit Speakerphone**



IP410

240 X 160 Graphic LCD

- 4 SIP Accounts
- XML Phone Book

IPitomy

IPitomy provides an “all in one” business communication platform designed to be extremely powerful, yet simple, flexible, and easy to use. We are dedicated to maximizing your business communication investment. We pride ourselves on developing products and services that enhance the way you work and communicate.

Saves You Money

IPitomy will save you money by harnessing IP Telephony and VoIP technology

- Traveling and home-bound employees can stay connected for free using a broadband Internet connection.

Broadband VoIP service provides local and long distance telecommunication services for a fraction of the price your phone company charges.

Smart Solutions

IPitomy includes a set of features based upon VoIP technology that enhance your user experience.

- Subscribe to more than one phone service providing a backup alternative phone service from multiple providers
- Desktop Call Manager allows your receptionist and users to see the status of each telephone in your network

Monitor the presence of other users

- Text messaging with other DCM users

Managers can monitor, record and whisper to calls

Desktop Call Manager provides receptionist with full visibility of system users

- Smart Personal Console (SPC) allows individual users more control over their extension and mailbox.

Advanced Telecom Group, LLC

Enhanced Business Communications

IPitomy allows you to work smarter by communicating smarter.

- Barriers to your remote users are eliminated allowing remote workers to function as if they were in the office.

All your multi-site locations will be integrated into one converged dialing plan.

Collaborate with groups of customers, employees or vendors using IPitomy's built in meet me Conference Bridge.

Use Soft Phones to communicate remotely while out of the office.

Get Voice Mail as Email

Simultaneously ring extensions, cell phones and other numbers at once for enhanced Follow Me applications

“All in One” Architecture

IPitomy is an “all in one” communication platform that is simple to use.

- Complete system including traditional PBX features plus unified messaging, music on hold, call queuing and much more.

All of the applications are contained in one easy to use web based administration console.

Investment Protection

IPitomy is a PURE IP PBX. It is the business phone system of the next 100 years. IPitomy is not based on 100 year old technology.

**See us at
www.ipitomy.com**

For 6 Years Running

IPitomy has Been Awarded

Product of the Year

by Internet telephone magazine!



References

Rogers-Lowell Area
Chamber of Commerce

Raymond Burns
Phone (479) 636-1240

St. Josephs Catholic Church
Nortel

Paul Warren
Phone (479) 442-0890

Arkansas Support Network
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